

Attendant's Guide

"The role of the Financial Executive as a key player of the Corporate Governance and Responsible Management"

XLII IAFEI World Conference and XL IMEF Annual Convention November 14th. to 17th. 2012

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TAPET XLII WORLD CONGRESS



XL CONVENCIÓN NACIONAL

NOVEMBER 14-17, 2012 CANCUN-MEXICO

IMEF NATIONAL PRESIDENT MESSAGE



José Antonio and Gabriela Quesada



The XXI Century presents a huge challenge for the financial executives, where **corpo**rate governance and sustainability are crucible for the successful strategies for both short and long term business vision, which are forcing the world to change and thereby the way we make decisions.

The Mexican Institute of Finance Executives (IMEF), consistent with its mission and objectives as well as its association with IAFEI presents a robust program of activities for the XLII IAFEI World Conference and XL IMEF Annual Convention. The Technical Program is highly refined in quality, depth and scope of the economic and financial current topic: "The Role of the Financial Executive as a Key Player of the Corporate Governance and Responsible Management" This theme, as well as the annual IMEF Essay, are enriched with the contribution of the financial executives from affiliated institutes, that meet every year, giving life and origin to the IAFEI World Congress and the Annual IMEF Convention. The accompanying's program has also been carefully prepared.

I appreciate your participation convinced that **the experience** we will live together will be as rich as revealing with **positive and productive effects** for our profession.

JOSÉ ANTONIO QUESADA

National President Instituto Mexicano de Ejecutivos de Finanzas, A.C.

1 WELCOME

1.1 IMEF NATIONAL PRESIDENT MESSAGE





IAFEI WORLD CONGRESS AND IMEF NATIONAL CONVENTION PRESIDENT MESSAGE

WELCOME

1.2 IAFEI WORLD CONGRESS AND IMEF NATIONAL CONVENTION PRESIDENT MESSAGE



Cancun, is located in the best area of the Mayan architecture is certainly **exemplary sustainability framework**, which among other bounties, has beaches and unsurpassed panoramic and peak tourist infrastructure. That is why we aware of the responsibility that is organizing the World Congress IAFEI, we chose this city as the **ideal place** to exchange ideas between participants and featured speakers at the Congress.

The World Congress XLII XL IAFEI and IMEF National Convention coincide with high demands and global changes, such as managing responsibly, ethically and efficiently to business and while maintaining a balance between the human need to improve their physical and emotional and conservation of natural resources and ecosystems that sustain the lives of future generations. This is how we see the changes in the corporate governance of the organizations and the search for a sustainable economic sectors, countries, cities, neighborhoods, individual houses, goods and services, occupations, lifestyles, etc.



Jaime and Mireya Collazo

Issues of accountability and corporate governance are undoubtedly one of the greatest opportunities of our time to focus on **the role of finance executive**. Thus, these transformations are the subject of study and analysis in this IAFEI World Congress 2012. The IMEF Paper: **Mexico 2030**, **prospective vision** leads us to know some of the ways that we go to fill gaps that allow us to be placed in conditions of greater justice and equity. We have the participation of leading experts, both national and international who contribute ideas for improving decision-making of financial executives who are bravely taking on these new responsibilities in response to change.

We give a warm welcome to the Financial Executives and their companions are sure that it will take some very pleasant days enjoying the traditional Mexican hospitality and convinced that they will participate in a **technical program** and social unsurpassed. Welcome to Cancun!

JAIME COLLAZO President IAFEI World Congress and IMEF National Convention.





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NOVEMBER 14-17, 2012 CANCUN-MEXICO

CHAIRMAN IAFEI MESSAGE

The organization of the XLII IAFEI World Conference has been entrusted to the Instituto Mexicano de Ejecutivos de Finanzas (IMEF), which is aware of the importance of this great event, and for this reason it has chosen Cancun, Mexico, as the venue thereof.



Hiroshi Yaguchi

Within the framework of **IAFEI's world conferences**, current economic and financial topics are discussed, looking toward the future. This annual event gathers financial officers affiliated to 17 institutes, representing an equal number of jurisdictions. The exchange of knowledge and experience between high level executives and members of the top management group, as well as the establishment of enduring personal relationships, render excellent results to our association and the enterprises they represent.

Our times provide a great opportunity and an enormous challenge to financial executives, given the hectic changes in technologies, trade and financial services around the world. Now more than ever, we top financial executives must answer the call to become leaders of our profession.

On behalf of IAFEI, I welcome you to Cancun. I am certain that we will return to our home countries and offices with high spirit and encouraged to face the challenges ahead.

HIROSHI YAGUCHI Chairman IAFEI International Association of Financial Executive Institutes (IAFEI) 1 WELCOME

1.3 CHAIRMAN IAFEI MESSAGE





CANCUN

CANCUN

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2.1 WEATHER

> 2.2 AIRPORT

2.3 LOCAL TRANSPORTATION

2.4 TIPS

2.5 TYPE OF VOLTS

2.6 COMMUNICATIONS





Cancun is located in the southeast of Mexico, in the state of Quintana Roo in the Yucatan Peninsula. Warm white sand beaches, turquoise waters, and the famous Mexican hospitality make Cancun a unique place!

WEATHER

The Cancun weather is tropical and humid, with sunny days throughout the year. The temperature ranges between 20 ° and 30 ° C (68 ° to 86 ° F) from October to March and from 22 ° to 33 ° C (75 ° to 91 ° F) from April to September.

AIRPORT

Cancun Airport handles the second largest volume of traffic in Mexico, so the security levels are very high. Since the construction of the new terminal, the airport of Cancun has great modern facilities and equipment. It's fabulous duty-free shops and gift shops offer silver jewelry and souvenirs so you can always buy that last minute gift for your loved ones.

LOCAL TRANSPORTATION

The easiest way is for transportation in Cancun is by bus. You can take a bus to travel to most places in Cancun. In addition, a bus leaves every hour from the airport to downtown Cancun.

TIPS

The average tip for service is 10-15% and one to two dollars per suitcase. Check your bill before tipping, it is possible that it is already included.

TYPE OF VOLTS

The standard Cancun electricity is 110 volts. Hotels usually offer voltage converters for 220 volt devices. Some sockets do not accept polarized or three-pin. It is recommended that you bring your own adapter but can usually get them in the hotel shops.

COMMUNICATIONS

Communications in Cancun are very good. All major tourist areas have services such as fax and internet and you will find wireless internet access in most hotels and in many restaurants and cafes.

To make international calls from Mexico requires dialing the access code 001 for the U.S. and Canada, and 00 + the country code for the rest of the world. The cheapest way to make phone calls is with prepaid cards. Calling from your room can be very expensive.



TA EI XLII WORLD CONGRESS



NOVEMBER 14-17, 2012 CANCUN-MEXICO

FIESTA AMERICANA GRAND CORAL BEACH CANCUN RESORT & SPA

In one of the most attractive destinations in Mexico, you will find the only hotel in Cancun capable to gather an elegant, refined and exclusive, with focused attention to the smallest detail.



Privileged with two wonderful views: the turquoise Caribbean Sea and the calm waters of the Laguna Nichupte, this luxury hotel in Cancun, awarded with the five AAA Diamonds for 15 consecutive years, opens the door to a world of elegant and sophisticated atmosphere created for guests seeking a stay as unique as they are.

Its private beach that conveys the softness of the sand and a world class SPA. The hotel features the Fiesta Kids Club program that will make the stay of children a unique and fun experience.

ADDRESS AND CONTACT

Blvd. Kukulkán km 9.5 Lote 6 Zona Hotelera 77500, Cancún, Q. Roo Mexico

Fiesta Americana Grand Coral Beach Cancun Resort & Spa Phone: (998) 881 32 00 Fax: (998) 881 32 88 Check in: 03:00 pm (15:00 hrs.) Check out: 12:00 pm (12:00 hrs.) www.fiestamericanagrand.com 3 VENUE HOTEL

3.1 FIESTA AMERICANA GRAND CORAL BEACH CANCÚN RESORT & SPA

3.2 ADDRESS AND CONTACT







TRANSPORTATION

AIRPORT-HOTEL

Tuesday November 13th. from the Airport to the Hotel Fiesta Americana Coral Beach from 08:00 to 23:00 hrs.

Wednesday November 14th. from the Airport to the Hotel Fiesta Americana Coral Beach from 08:00 to 20:00 hrs

We will not have transportation to another destination other than the venue hotel.

HOTEL-AIRPORT

Sunday 18th. November 06:00 hrs. at 20:00 hrs.

Monday 19th. November from 06:00 hrs. to 20:00 hrs.

We will have no transportation to the airport other than the venue hotel



GENERAL INFORMATION

SESSIONS

The location of the meetings will be in Grand Coral Ballroom on the 4th. floor. The Fiesta Americana Grand Coral Beach Hotel.

COMPLIMENTARY POLICES

Smoking is not permitted in the hotel. We appreciable to mute your cell phones and answer them in the foyer hall.

SUPPORT MATERIAL

Support material will be delivered in electronic media at the time of the Congress.

IMEF HOSPITALITY DESK

IMEF hospitality desk will be in the "Coral Conference Center" located on the 4th. floor, side of Foyer.

TIME AND ATTENDANCE

We appreciate your sharp assistance in all events.

NETWORKING

We invite you to visit the exhibitors and sponsors stands located at the **Expofinanciera** in the Coral Grand Foyer.

INTERNET ACCESS

Free internet for attendees staying at the venue hotel during the days of the Convention from 14th. to 17th. November.

DRESS CODE (attendants)

- · Formal Casual
- · Casual (no jeans)
- It is suggested Mexican costume for Welcome Cocktail and white dress (guayabera) for the Closing Dinner.

COMPANION

See accompanying program.

TRANSPORTATION

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4.1 AIRPORT-VENUE HOTEL 4.2 VENUE HOTEL-AIRPORT

GENERAL INFORMATION

5.1 SESSIONS

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5.2 COMPLIMENTARY POLICES

> 5.3 SUPPORT MATERIAL

5.4 IMEF HOSPITALITY DESK

5.5 SCHEDULE & ASSISTANCE

> 5.6 NETWORKING

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5.8

INTERNET ACCESS

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XL CONVENCIÓN NACIONAL

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NOVEMBER 14-17, 2012 CANCUN-MEXICO

GENERAL PROGRAM

Hotel Fiesta Americana Grand Coral Beach Resort & SPA

WEDNESDAY, NOVEMBER 14TH, 2012

Activity
Onsite Registration

- 08:00-18:00 IMEF Sports • Golf Tournament
 - Tennis Tournament
- 19:00-21:00 Openning Ceremony Inauguration IMEF Financial Expo 2012
- 21:00-23:00 Welcome Cocktail Mexican Party

THURSDAY, NOVEMBER 15TH, 2012

ScheduleActivity07:00-08:00Free Breakfast

Location Hotel Restaurants

> Grand Coral Ballroom Venue Hotel

Location

Groups Lobby

El Camaleón Club Golf

Grand Coral Ballroom

Sunset & Veranda Terrace

Venue Hotel

Mayakoba

Agua Live Hotel

Venue Hotel

Hotel Venue

08:00-10:30 Technical Program Part I

Corporate Governance Dr. Guillermo Cruz Reyes Partner and Managing Director Asesores de Consejo y Alta Dirección A.C. México

Value Creation BSA John Garvey Partner PwC Central Cluster Advisory Financial Services , PwC New York USA

Risk Management BAA Michael Herrinton Partner - Advisory Services Practice - Ernst & Young LLP McLean, VA USA 6 GENERAL PROGRAM







Schedule	Activity	Location	FRIDAY, NOV	EMBER 16TH. 2012	
	Corporate Social Responsability Dr. Antonio Vives Principal Associate at Cumpetere - Consulting Firm on Sustainable Development & CSR - Washington, DC. Consulting Professor Infrastructure Finance – Stanford University, Palo Alto CA. USA	Grand Coral Ballroom	Schedule 08:00-09:00	Activity Keynote Speaker - (Breakfast) Sustainable Development: Science, Politics and Finance Dr. Mario Molina Nobel Prize in Chemistry 1995	Location Grand Coral Ballroom
10:30-11:00	Networking	Grand Coral Foyer	09:00-11:30	Technical Program Part II IT Trends and its Impact on the Business	Grand Coral Ballroom
11:00-13:30	Sustainable Development Clean Tech - A World Opportunity. The Financial Executive View Dr. Donald R. Lessard EPOCH Foundation Professor of International Management at the MTI Sloan School of Management Mexican Success Stories: Xcaret LE y MCO Iliana Rodríguez Director of Communications - Experiencias Xcaret Mexican Success Stories: Grupo México Ing. Vidal Muhech Dip Vicepresident of Projects - Grupo México	Grand Coral Ballroom		MS. Daryl C. Plummer Vicepresident, Chief of Research and Chief Gartner Fellow, Roswell GA, USA Business Analytics to Manage Financial Risk MBA Natalia Ruderman Vicepresident of Financial Risk Assessment - IBM, New York, USA Social Networks MBA Sanjaya Krishna Leader of Digital Services Practices - KPMG, New York, USA Releasing the Potential of Movility Jorge Seoane SAP BDM Mobile Solutions LAC	
13:30-14:00	Networking	Grand Coral Foyer		Networking	Grand Coral Foyer
14:00-23:00	Discover Xcaret	Xcaret	12:00-13:00	IAFEI International Observatory of Management Control Frédéric Doche Vicepresident of the French Association of Financial Executives (DFCG)	Grand Coral Ballroom

THE XLII WORLD CONGRESS



XL CONVENCIÓN NACIONAL

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NOVEMBER 14-17, 2012 CANCUN-MEXICO

Schedule 13:00-13:30	Activity 2013 IAFEI World Congress Announcement Dr. Hiroshi Yaguchi Chairman IAFEI	Location Grand Coral Ballroom	Schedule	Activity Prospective Vision 2030, Labor Modernization in Mexico. Lic. Oscar de la Vega Gómez Partner at Littler, de la Vega y Conde S.C.	Location
13:30-14:30	Networking	Grand Coral Foyer	9.00	Key Actions to influence the competitive Mexico 2030	
14:30-16:30	Formal Lunch XXVIII IMEF-Ernst & Young Research Award 2012	Grand Coral Ballroom		LAE, Carlos Guillermo Amtmann Ituari Director of New Business Development & Global Vencom	te
16:30-24:00	Free Afternoon			Mexico in the International Arena in 20	30
SATURDAY N	IOVEMBER 17TH. 2012			C.P. Fernando Liceaga Aparicio Director of Administration and Finance	
Schedule	Activity	Location		at Tetra Pak, S.A. de C.V.	
07:00-08:00		Restaurants		at read rong san de en	
		Venue Hotel		Closing Remarks	
07:00-08:00	IMEF Sports			Ing. Alfredo Giorgana De la Concha	
	Athletic Race			Vicepresident of Annual IMEF Essay Director of Strategic Valuation at Jones	
08:00-10:00	Annual IMEF Essay 2012:	Grand Coral		Lange Lasalle Mexico	
	"MEXICO 2030: PROSPECTIVE VISION"	Ballroom	10:00-10:30	Networking	Grand Coral Foyer
	Introduction	Grand Coral	10:30-11:30	Keynote Speaker	Grand Coral
	Ing. Alfredo Giorgana de la Concha Vicepresident of Annual IMEF Essay	Ballroom			Ballroom
	Director of Strategic Valuation at Jones Lange Lasalle Mexico		11:30-13:00	IMEF Annual Associates Meeting Closing Remarks – IAFEI World Congress IMEF National Convention	Grand Coral Ballroom
	The Mexico we want for 2030,			Lic. Gerardo Rodríguez Regordosa	
	Government and Economic Policy			SubSecretary of Finance and Public Credit	
	Dr. Mario Rodarte Esquivel				
	CEO of Alpha Omega Ro Consultores Asociados SC.		13:00-14:00	Networking	Grand Coral Foyer
			14:00-20:00	Free Afternoon	
	Infrastructure for Growth and				
	Competitiveness, Vision 2030		21:00-02:00	3	Grand Coral
	MBA, Franciso Jesús Ibáñez Cortina			Night of Stars	Ballroom
	Partner at PwC, S.C.				



COMPANION PROGRAM Hotel Fiesta Americana Grand Coral Beach Resort & SPA

WEDNESDAY, NOVEMBER 14TH. 2012

7 COMPANION PROGRAM

Schedule	Activity	Location	Dress Code
10:00-19:00	Onsite Registration	Groups Lobby, Venue Hotel	
08:00-18:00	IMEF Sports		
	 Golf Tournament 	El Camaleón Club Golf	According to
		Mayakoba	sport
	 Tennis Tournament 	Aqua Live Hotel	
19:00-21:00	Openning Ceremony	Grand Coral Ballroom	Mexican Custome
21:00-23:00	Welcome Cocktail	Sunset & Veranda Terrace	Mexican Custome
	Mexican Party	Venue Hotel	

THURSDAY, NOVEMBER 15TH, 2012

	Location	Dress Code
e	Hotel Restaurants	
d a life without	Coral Garden Ballroom/	
	Coral Kingdom Ballroom	Comfortable Clothes and Medium Towel
ruch		
ion Show	Coral Gallery Ballroom	Casual
caret	Xcaret	Beachware
	e d a life without h movement ruch hion Show caret	e Hotel Restaurants d a life without Coral Garden Ballroom/ h movement Coral Kingdom Ballroom ruch nion Show Coral Gallery Ballroom

NOTE 1 XCARET	mina, light sweater and • Bus Trip to Xcaret Park	nes for Cocktail and Shows. (Pash- l flat shoes). Box Lunch service included. On ars · We will have coordinators for
NOTE 2 XCARET	We suggest visiting:	
Arrive at Xcaret Park by entrance and exclusive ac- cess gate. The use of provided brace- let is essential.	 Butterfly Garden Aquarium Wildlife Area Mexican Cemetery Villa Maya Mexico Cava wine Silver Mine 	 Museo Hacienda Hene- quenera There will be hosts to guide visitors throughout the different areas in the Xcaret Park.







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NOVEMBER 14-17, 2012 CANCUN-MEXICO

FRIDAY, NOVEMBER 16TH. 2012

Schedule	Activity	Location	Dress Code
09:00-11:00	Key Note Speaker	Coral Gallery Ballroom	Casual
	Learn to say "No" We have		
	the tools to coach your life		
	Lic. Tere Bermea		
11:00-12:00	Integration Committee Meeting	Coral Gallery Ballroom	Casual
14:30-16:30	Formal Lunch	Grand Coral Ballroom	Casual
	XXVIII Research Award		
	IMEF-Ernst & Young 2012		
16:30-24:00	Free afternoon		
16:30-19:30	"Shopping Therapy"-	Luxury Avenue-	Casual
	Clothing Sale and duty free,	Kukulcán Mall	
	snack and drinks		

SATURDAY, NOVEMBER 17TH. 2012

Schedule	Activity	Location	Dress Code
07:00-08:00	IMEF Sports		
	Athletic Race		
08:00-09:00	Free Breakfast	Venue Hotel Restaurants	
09:00-10:00	Mayan Culture	Coral Gallery Ballroom	Casual
	Dr. Erik Velásquez García		
10:30-11:30	Keynote Speaker	Grand Coral Ballroom	Casual
11:30-13:00	IMEF Annual Associates		
	Meeting		
	Closing Remarks	Grand Coral Ballroom	Casual
14:00-20:00	Free Afternoon		
21:00-02:00	Closing Gala Dinner	Grand Coral Ballroom	Cocktail or
	Night of Stars		White Dress



7 COMPANION PROGRAM







SOCIAL EVENTS

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8.1 WELCOME COCKTAIL

8.2 DISCOVER XCARET

8.3 GALA DINNER CLOSING COCKTAIL



WELCOME COCKTAIL Mexican Party

Day: Thursday, November 14th. Schedule: 21:00 - 23:00 hrs Location: Sunset & Veranda Terrace Venue Hotel

Suggested mexican costume

DISCOVER XCARET

Day: Friday, November 15th. Schedule: 14:00 - 23:00 hrs Location: Xcaret Park Beach are

Wear comfortable clothes and shoes.





Xcaret is a natural park which houses the best of the traditions and culture of Mexico. A paradise which combines natural beauty and cultural richness of the country and the region. Located 45 minutes from Cancun, Riviera Maya, Xcaret find underground rivers, natural pools and a host of attractions that will take you to unforgettable experiences, as the first butterfly garden of Mexico, a Coral Reef Aquarium, one of the few places in the world where you can see reef structures in their natural habitat and the regional wildlife breeding, which has received recognition from Guinness World Records for having achieved the highest number of macaws born in the same facility.

GALA DINNER Night of Starts

Day: Saturday, November 17th. Schedule: 21:00 - 02:00 hrs Location: Grand Coral Ballroom Venue Hotel Cocktail or white formal









NOVEMBER 14-17, 2012 CANCUN-MEXICO

9 ORGANIZING COMMITTEE

9.1 IMEF COMMITTEE



José Antonio Quesada IMEF National President



Jaime Collazo President World Congress



Carlos Osuna VP of World Congress



Alfredo Capote VP of Technical Program



Alfredo Giorgana VP IMEF Essay 2012



Luis Ortiz Hidalgo VP of IAFEI Relations



Alejandro Arvizu VP of Logistics and Sport IMEF



Luis Haime VP of Finance



Luis Gerardo Diaz VP of Sponsorships and Financial Expo



Eduardo Nyssen VP of Promotion



Eduardo Vargas VP of Special Guests



Juan Carlos Goyenechea VP Protocol



Ruben Carranza Advisor



Gregorio Berrones General Director IMEF





Gabriela Quesada



Mireya Collazo



Silvia Osuna



Anita Haime



María Elena Nyssen





SPEAKERS

Dr. Guillermo Cruz Reyes Partner and Managing Director Asesores de Consejo y Alta Dirección A.C. Mexico

BSA John Garvey Partner PwC Central Cluster Advisory Financial Services, PwC New York USA

BAA Michael Herrinton Partner - Advisory Services Practice - Ernst & Young LLP McLean, VA USA

Dr. Antonio Vives Principal Associate at Cumpetere - Consulting Firm on Sustainable Development & CSR - Washington, DC. Consulting Professor Infrastructure Finance - Stanford University, Palo Alto CA. USA

Dr. Donald R. Lessard EPOCH Foundation Professor of International Management at the MTI Sloan School of Management

LE y MCO Iliana Rodríguez Director of Communications - Experiencias Xcaret Ing. Vidal Muhech Dip Vicepresident of Projects - Grupo Mexico

> Dr. Mario Molina Nobel Prize in Chemistry 1995

MS Daryl C. Plummer Vicepresident, Chief of Research and Chief Gartner Fellow, Roswell GA, USA

MBA Natalia Ruderman Vicepresident of Financial Risk Assessment - IBM, New York, USA

MBA Sanjaya Krishna Leader of Digital Services Practices - KPMG, New York, USA

> Jorge Seoane SAP BDM Mobile Solutions LAC

Frédéric Doche Vicepresident of the French Association of Financial Executives (DFCG) 15



10 SPEAKERS

10.1 SPEAKERS









NOVEMBER 14-17, 2012 CANCUN-MEXICO

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SPEAKERS

10.2 SPEAKERS



Ing. Alfredo Giorgana de la Concha Vicepresident of Annual IMEF Essay Director of Strategic Valuation at Jones Lange Lasalle Mexico

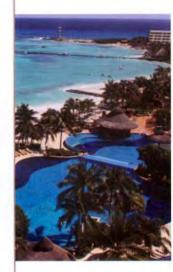


Dr. Mario Rodarte Esquivel CEO of Alpha Omega, Ro Consultores Asociados SC.



MBA. Franciso Jesús Ibáñez Cortina Partner at PwC, S.C.







Lic. Oscar de la Vega Gómez Partner at Littler, de la Vega y Conde S.C.



LAE. Carlos Guillermo Amtmann Ituarte Director of New Business Development & Global Vencom



C.P. Fernando Liceaga Aparicio Director of Administration and Finance at Tetra Pak, S.A. de C.V.







SPEAKERS-COMPANION PROGRAM

Lic. Alan Abruch Egoscue Mexico Clinic Director Lic. Tere Bermea Radio & TV Speaker Conferencist Dr. Erik Velásquez García History Specialist (UNAM)

10.3 SPEAKERS-COMPANION PROGRAM



TALE XLII WORLD CONGRESS



XL CONVENCIÓN NACIONAL



NOVEMBER 14-17, 2012 CANCUN-MEXICO

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Calidad en Todo lo que Hacemos

Ernst & Young is a global leader in assurance, tax, transaction and advisory services. Worldwide, our 167,000 people are united by our shared values and an unwavering commitment to quality. We make a difference by helping our people, our clients and our wider communities achieve their potential.

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Axtel R.

AXTEL is a Mexican information and communications technology company of that offers its services in 39 cities and long distance connectivity to business and residential over 200 cities. AXTEL serves all markets using a suite of technologies including FWA, WiMAX, copper, fiber optic, radio point-to-multipoint microwave and traditional point to point microwave access, among others.

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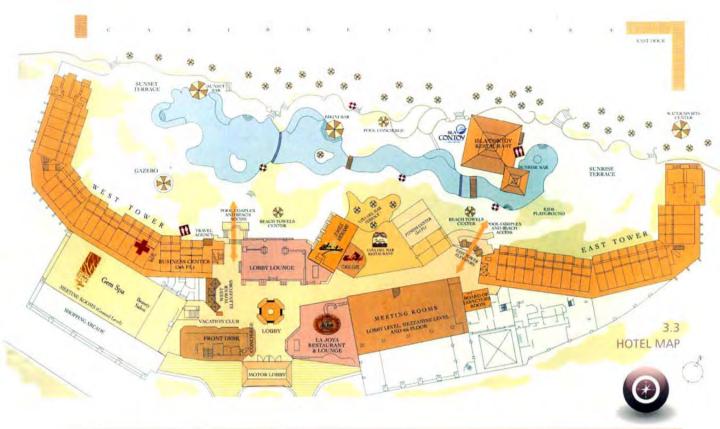


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